## **Program Success Stories: Avoided Procedures**

By only contracting with high quality providers, the care path recommended by SurgeryPlus physicians is often a non-surgical plan

Member Situation	<ul> <li>Florida man with chronic knee pain sought out multiple recommendations for treating his needs.</li> <li>Orthopedic surgeon at FOI, a Tampa-based Orthopedics "super group", reviewed the case and scheduled the member for a knee replacement surgery.</li> </ul>
SurgeryPlus™ Solution	<ul> <li>Member sought a second opinion and was evaluated by a SurgeryPlus<sup>™</sup> surgeon who identified a BMI of 44 and uncontrolled diabetes that the member didn't know existed.</li> <li>The SurgeryPlus<sup>™</sup> surgeon recommended a non-surgical care plan that included weight loss, dietary changes and diabetes coaching.</li> <li>Member has now lost over 40lbs (with 15 more to lose); his knee pain has subsided, and his diabetes is now under control.</li> </ul>
Financial Impact \$39K	<ul> <li>Under the SurgeryPlus<sup>™</sup> network, the total cost of the episode was limited to the \$200 consultation fee.</li> <li>Estimated costs for the procedure, in the event it had been completed by the non-SurgeryPlus<sup>™</sup> surgeon was ~\$38,760, excluding any costs associated to potential complications that may have occurred.</li> </ul>

