

CASE STUDY: SOUTHEASTERN GROCERS

MAJOR GROCERY STORE CHAIN GETS STRONG RESULTS WITH SURGERYPLUS® AND A MANDATORY PLAN DESIGN

Client

Southeastern Grocers is one of the largest supermarket companies in the U.S., serving customers across seven states. The plan includes nearly 20 thousand members.

Challenge

Southeastern Grocers wanted to deploy a surgical Centers of Excellence model. However, with a dispersed employee base, they needed a program that could cover their employees without requiring long-distance travel for each procedure.

Solution

The SurgeryPlus® solution has a network of high-quality providers distributed across the U.S. The team at Employer Direct Healthcare worked with Southeastern Grocers to map their employees' locations to SurgeryPlus® network of providers to make sure there was sufficient coverage. On average, Southeastern Grocers employees travel only ~50 miles to receive healthcare, driving a positive employee experience with meaningful savings on healthcare expenses.

After deploying the solution with an optional program design in year one, Southeastern Grocers elected to implement a mandatory plan design for joint replacements and spine procedures. This resulted in increased utilization, better surgical outcomes, and more savings for both Southeastern Grocers and their plan participants.

The program has over-delivered for us, driving strong savings and improved quality for our plan. I would highly recommend the SurgeryPlus® solution for other large and distributed employers.

Scott Hultgren,
Senior Manager, Benefits at SEG

Employer Direct Healthcare is a market-leading health care services business providing high-quality and cost-efficient solutions for self-funded employers and their members. The company's core product, the SurgeryPlus® benefit, provides full-service surgical concierge and network services to nearly two million covered members. The company helps members access quality providers, helping employers and their plan participants dramatically reduce surgical costs while providing satisfying outcomes for members.

~100

Annual
Procedures

\$1.5 million
per year

Total
Savings

\$150

PEPY
Savings